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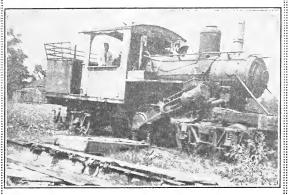
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Fall 1927 Spring 1928

Wholesale PRICE LIST

# TEAS Wholesale Nursery CONROE, TEXAS



Up in the Piney Woods of East Texas

OLD AND NEW ORNAMENTAL TREES, SHRUBS, CONIFERS, BROAD-LEAVED EVERGREENS, VINES, BULBS, SUCCULENTS, HERBACEOUS, PERENNIALS, PALMS, ETC.

NURSERY STOCK FOR TRANSPLANTING

# Terms and Conditions of Sale

.......

TERMS: Cash or satisfactory reference before shipping from those who have not established satisfactory credit relations with us.

C.O.D. orders should be accompanied by not less than one-fourth of the amount of order.

SHIPPING: The Missouri Pacific and Santa Fe Railroads and the American Railway Express afford excellent shipping facilities.

TRANSPORTATION CHARGES are to be paid by the purchaser. Small items may be sent Parcel Post, with postage added to the invoice price. When no shipping instructions are given we will use our best judgment in forwarding orders. Texas shipments travel at special low or second class rates by express.

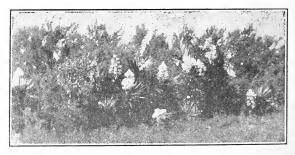
SAMPLES of small transplanting stock will be sent on request. Our stock is grown in the open field in beds and nursery rows on new land and is strong, well established and well rooted.

PACKING carefully done. All small stock will be carefully dug and roots puddled and well packed as light as practicable.

 $\mathbf{QUANTITIES:}$  Not less than 25 at 100 rates, not less than 250 at 1000 rates.

All orders accepted subject to stock being unsold on receipt of order. Claims for any cause should be made immediately on receipt of stock and will receive our careful attention.

SHIPPING SEASON: In our mild climate most stock may be safely shipped from October till May, but deciduous stock is more safely handled during the period of dormancy.



Yucca Tamarisk and Oleander along Galveston Highway

#### **FOREWARD**

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By way of introduction, Teas Wholesale Nursery is located about 40 miles north of Houston, up in the fertile sandy land of the "Pineywoods" of East Texas, on new ground, where conditions are most favorable for propagation and plant growth.

Our land ranges from peat bogs with unfailing springs and running streams, through all the gradations of black, red, sandy and gravelly soils underlaid with a heavy clay subsoil and is adapted to the production of strong, healthy, well-rooted nursery stock, in greatest variety, which together with our long growing season and opportunity for irrigation, gives us ideal nursery conditions.

It is our aim to grow and supply superior nursery stock handled in the best possible manner, and we believe that our clients will find it to their advantage to let us supply their needs, and that our friends, old and new, will find our products as good as can be grown, prices reasonable, treatment generous and our service satisfactory.

Teas Wholesale Nursery of Conroe, Montgomery County, Texas, is a branch of Teas Nursery Company of Houston, but is conducted independently and all sales and contracts are handled separately and all communications should be addressed to Teas Wholesale Nursery, Conroe, Texas.

CARMEN A. WALTON, General Manager, Conroe, Texas. EDWARD TEAS, Houston, Texas.



Cloister—San Juan Capistrano Mission

### ORNAMENTAL FLOWERING SHRUBS, EVERGREENS, CONIFERS, ETC.

#### Bare Rooted Unless Noted

(S) seedlings; (C) cutting grown.

ARBORVITAE, Chinese, suitable for grafting. Grown from selected seed of the best forms o tainable; excellent stock.	b-
Per 10 Per 100 Per 100	00
6 to 10 in\$ .50 \$ 4.00 \$ 30. 10 to 12 in	
ARBORVITAE, Compacta.	
Seedlings, 1 year\$ .75 \$ 6.00 \$ 50.	00
ARBORVITAE, Golden.	
Seedlings, 1 year\$ .75 \$ 6.00 \$ 50.	00
ALTHEA, (S) mixed colors, single.	
1 yr., 1 to 2 feet\$ .75 \$ 5.00	
ALTHEA, (C) large double red.	
1 to 2 ft	
BOXWOOD, Japanese, (C) strong.	,,
4 to 6 in\$1.00 \$ 8.00	
CAMELLIA japonica, (S).	
6 to 12 in\$2.50 \$20.00	
(C) double, named varieties, mixed. B&B. 12 to 15 in\$8.00 \$75.00	
CALLICARPA americana, Spanish Mulberry of American Beautyberry. (S) Very showy purp berries.	e le
American Beautyberry. (S) Very showy purp berries.  1 to 2 ft	le 
American Beautyberry. (S) Very showy purp berries.  1 to 2 ft	le 
American Beautyberry. (S) Very showy purpoperries.  1 to 2 ft	 3;
American Beautyberry. (S) Very showy purp berries.  1 to 2 ft	 ;
American Beautyberry. (S) Very showy purp berries.  1 to 2 ft	 ;
American Beautyberry. (S) Very showy purp berries.  1 to 2 ft	 3; 
American Beautyberry. (S) Very showy purp berries.  1 to 2 ft	 3; 
American Beautyberry. (S) Very showy purp berries.  1 to 2 ft	
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American Beautyberry. (S) Very showy purp berries.  1 to 2 ft	100000000000000000000000000000000000000

Per 10 Per 100 Per 1000

CHERRY LAUREL or Wild Peach, Laurocerasus caroliniana. One of our finest native evergreens. Strong 1 yr. (S):

4 to 6 in.	\$ .75	\$ 6.00	\$ 50.00
6 to 9 in.	1.00	8.00	60.00
Branched,	9 to 12 in 1.50	12.00	100.00
Branched,	12 to 15 in 2.00	15.00	125.00

CITRUS trifoliata, Hardy Orange, (S). Makes fine impenetrable, ornamental hedges; sweet scented flowers; showy golden oranges; hardy in Texas.

6	to	12	in\$1.00	\$ 6.00	\$ 50.00
12	to	18	in 1.25	8.00	60.00

CORNUS paucinervis, new evergreen shrub from China.

12 to 18 in......\$2.00 \$18.00 ......

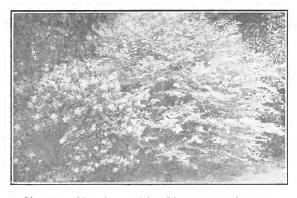


Crepemyrtle, the most colorful shrub of the South, blooming from May till November.

CRAPEMYRTLE, (S) all colors mixed; seed selected from the best. Strong, vigorous plants; many have bloomed. Pink, Watermelon and Red shades predominate. 6 to 12 in.....\$1.00 \$ 8.00 \$ 70.00 (C) field grown: Red, pink, lilac, purple and mixed. 1 to 2 ft.....\$2.00 2 to 3 ft......3.00 \$15.00 \$120.00 25.00 200.00 Dwarf blue, stocky plants: 6 to 12 in.....\$2.50 \$20.00 **\$150.00** Flos reginae, new Queens Crapemyrtle, (S) fast growing, less hardy, 1 year. 12 to 18 in.....\$3.00 \$25.00 ELAEAGNUS pungens, evergreen, climbing, (C) ......\$1.50 simoni, (S) vigorous plants, 1 year.....\$1.50 \$12.00 EUONYMUS japonicus, ....\$ .75 \$ 5.00

patens (C) ..... 1.00

TEAS WHOLESALE NURSERY, CONROE, TEXAS
Per 10 Per 100 Per 1000 EXOCHORDA racemosa:
12 to 18 in\$1.50 \$12.00
GARDENIA radicans, Dwarf Cape Jasmine. Trailing evergreen shrub, blooming at intervals throughout the summer.
4 to 6 in
See also Cape Jasmine.
HIBISCUS hamabo, very rare; bright yellow flowers, gray foliage, shrubby.
6 to 12 in\$1.50 \$12.00
HIBISCUS, Mallow, see Herbaceous.
HOLLY, Chinese, Hex cornuta (S).
1 yr\$2.00
HOLLY, American, Hex opaca, 2 yr. transplanted, well rooted.
4 to 6 in.       \$1.00       \$8.00       \$70.00         6 to 8 in.       1.50       12.00       100.00         8 to 12 in.       2.00       15.00       125.00
6 to 8 in
8 to 12 in 2.00 15.00 125.00
One of our most beautiful native evergreens; small glossy leaves; showy red berries in winter. May be sheared into hedges or any desired form.
4 to 6 in\$1.00 \$ 8.00 6 to 12 in
JACOBINIA ghiesbrechtiana, Wickley, new introduction from Mexico; showy orange colored flowers; blooms all summer. Especially fine for Spanish plantings.  6 to 12 in
JASMINUM floridum (erroneously called humile), shining evergreen foliage, yellow flowers throughout summer; may be trained into beautiful hedges.
12 to 18 in\$1.50 \$12.00
JASMINUM nudiflorum, most hardy, blooms before the leaves in early spring.
12 to 18 in\$1.50 \$12.00
JASMINUM primulinum, very vigorous growing, trailing, evergreen shrub, large yellow flowers in early spring; very desirable for low plantings, bank covers, etc.; useful in window boxes.
12 to 18 in\$1.25 \$10.00
JASMINUM revolutum, tall growing, everblooming. 12 to 18 in\$1.50
LAGERSTROEMIA, see Crape Myrtle.
LANTANA camara, native, yellow, hardy, strong field
grown\$2.50



Ligustrum chinensis, on right; Ligustrum nepalenus, or True Wax, on left.

Per 10 Per 100 Per 1000

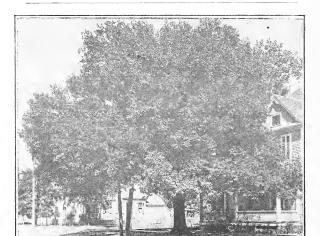
	1 01 10	101100 1	
LIGUSTRUM chinensis, very superior strain, lar many show horizontal l landscape work.	ge, well habit of	developed growth; us	bushes,
1 to 2 ft 2 to 3 ft 3 to 4 ft	1.50	\$ 8.00 12.00 15.00	
LIGUSTRUM japonicum, on new ground. (S) 1 y		plants grov	vn thin
6 to 12 in	\$1.00	\$ 6.00	\$ 50.00
12 to 18 in			80.00
18 to 24 in		12.00	
10 10 24 111	2.00	12.00	100.00
LIGUSTRUM lodense:			
1 yr	\$1.50		•••••
LIGUSTRUM nepalense, strong, well rooted.			grown,
4 to 6 in	\$1.00	\$ 8.00	
6 to 12 in	1.25	10.00	
• ••			
LIGUSTRUM reevesi.	41.05	410.00	
12 to 18 in	\$1.25	\$10.00	***************************************
LONICERA fragrantissima			
1 yr	\$1.00	\$ 7.00	
LOQUAT Eriobotrya japoi			
6 to 8 in	\$1.25	<b>\$1</b> 0.00	
MIMOSA (Albizzia julibrin spring.	,		flowers
2 to 3 ft	\$1.50 2.50	\$12.00 20.00	
MYRTUS communis, Rom green; fragrant leaves.	an Myrti	le, handsom	e ever-
6 to 10 in	\$1.25	\$10.00	•••••

TEAS	WHOLESALE	NURSERY,	CONROE,	TEXAS
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THE THE PERSON OF THE PERSON O	, contiton,	11222710
Per 10 OLEANDER, (S) from pink and	Per 100	
fine for lining out.		siender,
6 to 12 in\$ .75		\$ 50.00
12 to 18 in 1.00 (C) mixed colors, strong, well		60.00
1 to 2 ft\$2.00		\$195 AA
2 to 3 ft		\$125.00 200.00
PITTOSPORUM tobira, (C) well our most valuable evergreen s	rooted, 2 yrshrubs.	. Among
4 to 6 in\$ .80	\$ 6.00	\$ 50.00
6 to 9 in 1.00	8.00	75.00
9 to 12 in 1.25		90.00
PINUS plnaster, 6 to 12 in\$1.00	\$ 7.50	
radiata, 6 to 12 in 1.00		
halipensis, 4 to 6 in 1.00	7.50	
densiflora, 4 to 6 in 1.00	7.50	•
POMEGRANATE, Fruiting, (S), soms, large attractive red fruit	its.	let blos-
6 to 12 in\$ .75	\$ 6.00	\$ 50.00
12 to 18 in 1.00	8.00	60.00
ROSE, multiflora, wild, single (S) 1 yr\$ .60	\$ 3.00	\$ 20.00
RHUS typhina, Staghorn Sumac	. tall growin	19".
2 to 3 ft\$2.50	\$17.50	
SAMBUCUS canadensis, Elderb situations.	erry, fine fo	or moist
6 to 12 in\$ .75	\$ 6.00	
<b>SOPHORA</b> affinis, 1 yr\$1.25 japonica, 2 to 3 ft 2.00		
secundiflora, Texas Mt. Laurel, 1 yr. small		*************
SPIREA Anthony Waterer,		
1 yr. from beds\$1.00	\$ 7.00	\$ 60.00
froebeli, 1 yr. from beds. 1.00	8.00	70.00
reevesiana, 1 yr 1.00	8.00	60.00
thunbergi, 1 yr 1.00	8.00	•
vanhouttei, 1 yr 1.00	8.00	60.00
TAMARIX Amurense.		
1 to 2 ft\$1.50	\$10.0 <b>0</b>	
2 to 3 ft 2.00	15.00	
THEA olifera: 6 to 10 in\$1.50		
VIBURNUM nudum, very hand large pannicles of white flowe age; especially fine in moist s wider use.	situation; w	orthy of
6 to 8 in\$1.00	\$ 6.00	\$ 50.00
VIBURNUM sandankwa, (C) ever called odoratissimum.	ergreen; so	netimes
6 to 8 in\$1.50	\$12.00	

,		,
Per 10	Per 100	Per 1000
VITEX agnus castus, Lavender	Shrub c	r Chaste
Tree. (S) Strong, vigorous gro	wing: co	nspicuous
flowers, usually blue, blooming		
the summer. Leaves have strong	g odor of	lavender.
6 to 12 in\$ .75		\$ 40.00
12 to 18 in	8.00	60.00
18 to 24 in 125	10.00	80.00
12 to 18 in	12.00	100.00
VITEX incisa, cut-leaved Lavender.	(S) Sma	
ing, more compact and graceful.		
6 to 12 in\$ .75	\$ 6.00	\$ 50.00
12 to 18 in 1.00	8.00	60.00
18 to 24 in	10.00	80.00
2 to 3 ft	$8.00 \\ 10.00 \\ 12.00$	100.00
WHITE FRINGE, Chionanthus, ve		
1 yr		
1 y1.	φ 6.00	
WILD PEACH, see Cherry Laurel		
YEW, JAPANESE, Podocarpus po beautiful and rare evergreen fro	edunculat m China.	us. Very
4 to 6 in\$1.50		
2 00 0 11111111111111111111111111111111	φ12.00	***********
Trees		
ALEURITES cordata, Wood-oil tre	e, introdu	iced from
3 to 4 ft\$2.00		
ACER rubra, native Red Maple. 6 to 12 in\$1.00		***********
CERCIS occidentalis, see Shrubs.		
GINKGO biloba, Maidenhair tree.		
GYMNOCLADUS canadensis, Kent		
1 yr\$1.50		
HACKBERRY. Fine stock of th	ia walnah	obodo ol
tree.		
8 to 12 in\$ .50	\$ 4.00	\$ 25.00
12 to 18 in	5.00	30.00
HOLLY, see Shrubs.		
·		
HOVENIA dulcis, Raisin tree, s	mall tre	e, grown
chiefly for its very ornamental		
1 to 2 ft\$1.25	\$10.00	\$ 80.00
HUISACHE, Acacia farnesiana, yellow flowers.	native;	fragrant
1 to 2 ft\$1.00		
2 to 3 ft		***************************************
3 to 4 ft		
2.00		
LIQUIDAMBAR Formosana, Swe	etgum fi	om For-
mosa; very rare, most brillian foliage.	nt of all	autumn
6 to 12 in\$1.00	\$ 8.00	\$ 70.00
12 to 18 in	10.00	80.00

I	Per 10	Per 100	Per 1000
LIQUIDAMBAR styraciflua	, native	Sweetgur	n
12 to 18 in	1.00		
MAGNOLIA glauca, Sweeth	-		
4 to 6 in	\$3.50		
MAGNOLIA grandiflora, w nolia; strong, well rooted		n Southe	rn Mag-
4 to 6 in	\$1.00	\$ 8.00	\$ 70.00
6 to 9 in		10.00	90.00
9 to 12 in	2.00	15.00	
MIMOSA, see Shrubs.			



S

Southern Pin Oak as a street tree. This tree was \$1500.00 to the value of the residential property	said to add y shown.
OAK. All our oaks are sturdy field gr plenty of room; well rooted. The foll most satisfactory for Southern planting Live Oak, Quercus virginiana, most beau tree of the South; wide spreading brand	lowing are : tiful shade
6 to 12 in\$1.20 \$10.00 1 to 2 ft2.00 15.00	
Pin Oak, Quercus nigra, almost evergr growing; one of the most popular oaks planting and landscape work.	
6 to 12 in\$1.00 \$ 8.00 1 to 2 ft	
Willow Oak, Quercus phellos, deciduous vigorous, upright growing, of all oaks.	, the most
6 to 12 in\$1.00 \$ 8.00 1 to 2 ft	
POPLAR, LOMBARDY, Populus nigra ital	ica.
3 to 4 ft.       \$2.00       \$15.00         4 to 5 ft.       2.50       20.00         5 to 6 ft.       3.50       30.00	

#### TEAS WHOLESALE NURSERY, CONROE, TEXAS

	Per 10	Per 100	Per 1000
POPLAR, CHINESE, Pogrowing.	pulus si	moni, new	, upright
3 to 4 ft 4 to 5 ft 5 to 6 ft	3.50		
PTEROCARYA, Wingnu China; rapid growing Hickory. 1 to 2 ft	g tree;	foliage r	
PARKINSONIA aculeat showy yellow flowers and summer; smooth picturesque; excellent 2 to 3 ft	a, Retaing blooming green for Spa\$1.50	ma. Nati throughor bark, thor nish plant \$10.00	ut spring ny; very
3 to 4 ftSAPINDUS drummondi, 1 yr	Western	Soapberry	···································
SYCAMORE, Platanus of 2 to 3 ft	ccidental	is.	
SOPHORA japonica, see	Shrubs.		



SWEETBERRY

Chinese Tallow Trees in subdivision planting. Many of them grew from about an inch to eight inches in diameter in two and a half years.

TALLOWTREE, Chinese, Sapium sebiferum. New, from China. Most rapid growing and universally satisfactory shade and ornamental tree for the warmer sections of the South. Foliage handsome, dense, dark green, assuming most gorgeous autumn coloring; seems free from all insect pests. Tallowtrees in the nursery, under favorable conditions, have grown 14 feet, and 3 inches in diameter in two years. We recommend this tree above all others for street and subdivision planting. It seems to do well in all soils, endure drouth and excessive wet periods. Very easily transplanted and grows

TEAS WHOLESALE	NURSERY,	CONROE	TEXAS
under adverse cond	itions and n	Per 100 eglect. W	e believe
this tree will become the Chinese Elm lawest. Anticipating grown a large stool	nas become g the demar	in the N nd for it,	orth and
1 to 2 ft 2 to 3 ft 3 to 4 ft	\$1,25 2.00 2.50	\$10.00 17.50 22.50	\$ 80.00 150.00 200.00
TAXODIUM distichu the most beautiful cessfully from the S of Northern Kansas sively planted.	l coniferous Southern swa s. Should be	trees, grovering to the much mo	wing suc- e prairies ere exten-
12 to 18 in	1.50	12.00	\$ 80.00 100.00 150.00
UGNADIA speciosa, N pink flowers in the	spring, rese	mbling Ce	rcis.
1 to 2 ft 2 to 3 ft		\$15.00 20.00	
ULMUS americana, Elm; large, spreadi 6 to 12 in	ng, rapid gro \$ .50	owing shad	le tree.
ULMUS parvifolia, C 1 to 2 ft	hinese Elm. \$2.50	\$20,00	
WALNUT, BLACK, J 6 to 12 in			••••
WILD PEACH, see S	hrubs.		
PALM, Sabal, 1 year.	\$1.00	\$ 7.00	\$ 50.00
	Bulbs		
AMARYLLIS vittata, 2 yr.	large flower	s of vario	us colors,
3/4 to 1 in	\$2.00	\$15.00	\$125.00
EASTER LILY.  Blooming size	\$1.50	\$12.00	
MONTBRETIA, very sembles miniature	gladiolus; or	ange-yello	w, strong
blooming size	\$ .75	\$ 6.00	\$ 50.00
	Vines		
AMPELOPSIS quinq ginia Creeper	uefolia, Five \$1.50	e-Leaf Ivy \$10.00	or Vir-
AMPELOPSIS veitch	ni, Boston		
Creeper  ANTIGONON leptopu Rosa de Montana, all Southern vines; throughout summer	most beauti festoons of and fall; st	ful and po bright pind rong bloom	opular of k flowers ming.
2 yr	\$1.50	\$12.00	\$100.00

TEAS WHOLESALE NURSERY, CONROE, TEXAS
Per 10 Per 100 Per 1000
BIGNONIA radicans, Trumpet Creeper.  1 yr. (S)
CELASTRUS, Bittersweet\$1.50 \$10.00
GELSEMIUM sempervirens, Carolina-Jessamine.
Showy, fragrant trumpet shaped yellow flowers
PERIPLOCA graeca, Grecian Silk Vine, rapid growing; large dark green foliage.  2 yr
WISTARIA, Chinese\$1.50 \$12.50
Herbaceous Plants
ERYTHRINA herbacea, handsome dark green foliage; coral red spikes; fine for rock gardens.
(S) 1 yr
Very large, old blooming- size roots
EUPATORIUM coelestinum, Blue Mistflower, native, very beautiful, fall blooming, effective in masses,
strong transplanted\$1.00 \$ 8.00 \$ 60.00
GILIA coronopifolia, Standing Cypress, native; tall spikes of bright scarlet flowers.
1 yr\$1.25 \$10.00
HIBISCUS moscheutos, Mallow Marvels, many colors\$1.00 \$ 8.00
LIATRIS, Blazing Star, Kansas Gay Feather, strong blooming size
LOBELIA cardinalis, Cardinal Flower, brilliant scar- let flowers; likes moist situations;
native\$1.25 \$10.00 \$ 80.00
MALVAVISCUS drummondi, Turkscap, bright scarlet flowers
RUELLIA, native\$1.00
SHASTA DAISY, best California Giant strain.
2 yr. transp. (S)\$ .60 \$ 4.00 \$ 30.00
VERBENA, hybrids of erinoides, profuse blooming, in a wide range of colors\$1.00 \$ 6.00 \$ 50.00 Albion, pure white.  Ariel, light pink.  Bellaire, deep purple.  Ceres, maroon.
Madge Roberts, deep rose pink.

Ruth, flesh pink. Rowena, peach pink.

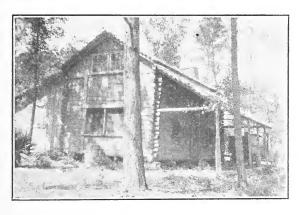
#### Ferns

Per 10 Per 100 Per	1000
OSMUNDA cinnamomea, Cinnamon Fern. Per 10	.\$1.50
OSMUNDA regalis, Royal Fern. Per 10	<b>.\$1.5</b> 0
ONOCLEA sensibilis, Sensitive Fern. Per 10	.\$1.50
PTERIDIUM aquilinum pseudocaudatum, Sou Bracken. Per 10	
Seed	
(db-dried berries; c-cleaned) Oz.	Lb.
CALLICARPA americana, db\$	\$1.00
CERCIS occidentalis, Texas Red Bud, c50	
CHERRY LAUREL, Laurocerasus caroliniana,	
db	1.00
CITRUS trifoliata, Hardy Orange, c	1.50
CORNUS florida, White flowering Dogwood,	1.50
DIOSPYROS virginiana, native Persimmon, c	.30
EUSTOMA russellianum, Texas Blue Bell,	
2.00	
ILEX decidua, Deciduous Holly, db	1.50
ILEX opaca, American Holly, db	1.50
ILEX vomitoria, Yaupon, db	1.50
LAGERSTROEMIA indica,	- 00
Red, pink, or lilac; c	$\frac{5.00}{5.00}$
LOBELIA cardinalis, $\frac{1}{8}$ oz., $\$1.00$ .	
PERSEA borbonia, Red Bay, or Wild Sweet Bay	
VIBURNUM nudum. db	

VIBURNUM rufidulum, db.....

1.50

"Des a li'l' cabin in de shadder er de pines, Frame wid honeysuckles en de mornin' glory vines."

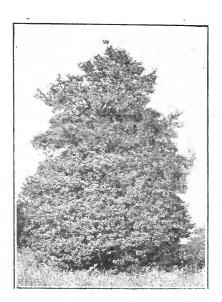


"Des a li'l' cabin whar de blue smoke rise en curl, Kin hol' enough er happiness ter reach eroun' de worl'!" ☆ ☆

> Dis word de sweet word said-"Give us our daily bread"
>
> Singin' en singin' in de mawnin."

> > FRANK L. STANTON

Visitors will find the "Cabin in the Clearing" an interesting place, nested away in the big woods of East Texas, where giant Magnolias and Holly trees, centuries old, grow to enormous size, among the almost endless forms of plant life—the rich alluvial land along the streams is carpeted with ferns and wild flowers and the margins of springs and brooks are bordered with Cardinal Lobelias. In the spring the Red Buds and Dogwoods are festooned with the native yellow Jasmine and overhead are the "whispering pines."



AMERICAN HOLLY

The illustration shows an American Holly Tree, planted more than 50 years ago at Carthage, Mo. by John C. Teas, who founded the Teas Nurseries in Indiana in 1843, and moved to Mo. in 1868.

This tree came by mail from New Jersey and every winter is ablaze with red berries.